

October 3, 2018

Dear Landowner:

We hope this letter finds itself in the correct hands! Peoples Company sells, manages, and appraises farmland across the Midwest. In addition, we offer land acquisition services where we help clients purchase properties that may not be on the market, but would be available if the price were right.

Currently, we are working with a client who has expressed interest in land north of the Indianola Country Club in Warren County, Iowa. We are reaching out to landowners to identify land that may be available. The client's purpose would be to develop larger executive residential lots.

The letter is meant to inform you of my client's interest. If you are interested in selling, we would appreciate the opportunity to sit down with you and your family to discuss details and answer any questions you may have. If you are not interested and would be willing to take a moment to let me know we would very much appreciate it. Our contact information is below, and we look forward to hearing from you soon.

Sincerely,



Keaton Dreher  
515.650.1276  
Keaton@PeoplesCompany.com



Kalen Ludwig  
515.402.3169  
Kalen@PeoplesCompany.com